

# YOUR PARTNER AND NEIGHBORHOOD SPECIALIST

No one will do more to sell your home quickly at the best possible price.



**Vincent J. Costa III**  
*Broker / Salesperson*

## Vincent J. Costa III

Throughout the past 25 years, my real estate journey has led me to successfully close over 1,000 property deals spanning Northern and Central New Jersey. In 2004, I achieved a significant milestone by obtaining my broker's license. Over the years, I've assumed the role of mentor and coach to countless agents, guiding them towards their own paths of success.

My reputation is built on a foundation of unwavering commitment to detail and a systematic approach to my work—I never skip a single step in the process.

As one of the most seasoned agents in the field, I've garnered recognition through numerous awards, including the prestigious Circle of Excellence. My track record speaks to my wealth of experience, and I look forward to leveraging that experience to benefit you.



**Sales Map**

## Personal background:

In addition to my achievements as an award-winning Realtor, my lifelong passion has revolved around music and performance. From my earliest days, I've been deeply involved in theater and choral groups, finding joy in artistic expression. Since 2011, I have proudly held the role of a Bass in the Masterwork Chorus based in Chatham, NJ. Every year, we come together to perform Handel's Messiah at the iconic Carnegie Hall.

My dedication to the world of performance extends beyond the choral stage; I'm also a professional DJ. This dual pursuit has honed my ability to pay meticulous attention to detail and perform at the highest levels, even in the most demanding and high-pressure situations. This diverse background demonstrates my capacity to confidently handle any challenge that comes my way.



**Father • Musical Performer • Luna**

# 25+ YEARS OF RESULTS FOR OVER 1,000 CLIENTS

## **Promises Made, Promises Kept**

When you work with me, you're gaining a dedicated partner committed to your success. My promises aren't just words—they're the foundation of how I do business.

### **I promise to guide you every step of the way.**

Real estate can be overwhelming, but I'll be there from start to finish, ensuring you feel confident and informed at every step.

### **I pledge to return calls and texts promptly.**

Timely communication is critical. I make it a priority to respond quickly, so you're never left waiting for answers.

### **I commit to acting as your connection to all services.**

From lenders to inspectors, I have a network of trusted professionals to connect you with, making the process smoother and more efficient.

### **I assure you of providing immediate feedback and information.**

You'll always be in the loop. I provide quick updates and honest feedback, so you're never left wondering what's happening.

### **I vow to fully represent your point-of-view and best interests in negotiations.**

I'll advocate for you firmly, ensuring your needs are prioritized and your best interests are protected.



# CLIENT TESTIMONIALS

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"Vincent was fantastic! As first time home buyers Vincent made us feel comfortable and led us through the process every step of the way. Vincent listened to our needs and found us the home of our dreams. He is knowledgeable, professional and down to earth! He even found us the right lender and connected us with the right contacts for the entire process. We highly recommend!"

-The Medvars, Belvidere, NJ

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"Vincent Costa is a true professional! My husband and I just purchased our very first home and we couldn't have been happier working with Vincent! He is extremely knowledgeable, patient, punctual, precise and honest. Vincent walked us through the entire process and always had our best interests at heart. Never once did we feel pressured or rushed. We are very grateful to have had the opportunity to work with Vincent! He's awesome and a good person. Give him a call!"

-The Hendersons, Bloomsbury, NJ

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"Vincent Costa was very helpful and insightful and showed my wife and I many homes that matched the description that we gave him and he was very honest and straightforward with us and helped us buy the house that we wanted. I strongly recommend using Vincent Costa as a realtor if you want help buying a house of your dreams as he helped us find our home."

-Michael D., Belvidere, NJ

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"Vincent was a phenomenal agent and resource from our first meeting. We worked through the search and purchase for a new home and the sale of our own home. His negotiation skills and knowledge of the real estate transactions are excellent. When it came to selling our home, his listing garnered more views than any in our area. The photos are phenomenal. We had a dozen showings in the first week and an offer in four days and a second offer a day later. We ultimately got a price significantly over asking, and I attribute that to Vincent's great skills in listing our home and getting it noticed. Vincent also brings a great team with him, including a mortgage broker, attorneys, inspectors, photographers, and more. Every member of his extended team are highly skilled professionals and helped us through two very smooth transactions. After our third home sale, I can recommend Vincent and team without hesitation and above any other agent we've worked with."

-The McHenrys, Asbury NJ

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